KMS **KEN SUTTON**

Speaker · Advisor · Mentor

Plans are easy. The real world is the test.

Army Ranger. Built a company with no capital and sold it. Built a career in financial services. Co-founded a tech company. Ken speaks to corporate leaders, veterans, founders and community groups about what it takes to build from the ground up.



SPOKEN AT | CES · VivaTech Paris · Emerging Tech Exchange · Boston AI Summit · Voice AI Summit

AS SEEN ON | CBS Boston

ABOUT KEN

Ken Sutton is a former U.S. Army Ranger and a serial founder who has built five companies from the ground up. He is co-founder and CEO of Yobe, a venture-backed voice AI company, and a named inventor on two U.S. patents. Fortune 500 teams bring him in as a trusted partner on innovation and on putting it to work, and he mentors founders at MassChallenge and Techstars. He writes on innovation and execution for the Forbes Technology Council.

SPEAKING THEMES

AI and innovation	**By default or by design** Taking new technology from pilot to the real world, and making the calls most teams make by accident on purpose.
Founders and small business	**No capital. Nobody to ask.** Bootstrapping from zero without a network or a safety net, and what owners should know before anyone sells them AI.
Veteran transition	**Commit before you're certain** How military-grade decision-making habits carry into business, and what veterans bring to a startup.
Career reinvention and change	**Starting over without starting from zero** What carries from one career to the next, and how to lead people through change when the old playbook stops working.

Tailored to every audience; custom topics welcome. Keynotes and featured talks · Panels · Fireside chats · Moderation · Workshops · Private sessions · Podcasts

BY THE NUMBERS

$0
starting capital, bootstrapped to eleven offices and sold

0
clients, revenue or team on day one, across five companies

$6.5M
raised in institutional funding

2 patents
U.S. patents: one issued, one pending

$30M
projected value surfaced for a major U.S. airline

10 industries
from aviation to defense and finance

RECENT APPEARANCES

CES, Las Vegas	Panel
VivaTech, Paris	Panel
Emerging Tech Exchange	Featured talk
Boston AI Summit	Panel
Voice AI Summit	Fireside chat
CBS Boston · WBZ News	Interview

"Ken has a rare ability to take deeply technical topics and show a C-suite audience exactly where the value is. He stays ahead on innovation but finds a way to make it relevant to today's problems. Ken is a strong communicator, technologist and operator from my experiences with him over the years."

Scott Likens
Global Chief AI Engineer, Principal, PwC US

Bring Ken to your next event.

Community and nonprofit rates available

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